



**CANDACE MANN**  
Real Estate Consultant

Dear Fellow Realtors,

**How many deals have you lost because of incompetent loan officers?**

If you've been in the business any time, you will probably say too many, and all were painful! Well I've found my solution and I'd like to share him with you.

Please let me introduce to you my preferred loan officer, *Evan Wilke*. He is the owner/broker of *emortgagedirect*. He has made my life much simpler for the 2 years that I have been referring him exclusively to my clients.

Here is what makes him special and why I continue to use him:

- Daily unsolicited updates to you and your client
- Strong work ethic, will try every avenue possible
- Stays current in today's loan programs
- Honest and reliable...won't lead you on if a deal cannot be done
- Works equally well with prime & sub prime
- Always answers my call or calls back in timely manner
- Uses email, fax & phone so clients never have to go to his office
- Understands our job and makes every effort to relieve us from extra work

Our job is difficult enough. We don't need to waist time and energy on loan officers that aren't going to get the job done. I recommend Evan Wilke to all of my colleagues. If you use him **ONLY ONCE** you'll thank me!

Sincerely,

  
Candace Mann, Realtor  
Re/Max Westside

**RE/MAX**  
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